

# Medicare Care Management Performance Demonstration

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**Medicare Modernization Act:  
SEC. 649. Medicare Care Management  
Performance Demonstration (MCMP)**

*...The Secretary shall establish a pay-for-performance demonstration program with physicians to meet the needs of eligible beneficiaries through the adoption and use of health information technology and evidence-based outcomes measures...*

**GOALS:**

- Improve quality and coordination of care for chronically ill Medicare FFS beneficiaries
- Promote adoption and use of information technology by small-medium sized physician practices

# Overview

- Practice Eligibility
- Beneficiary Assignment
- Clinical Quality Measures
- Payment
  - Pay for Reporting
  - Pay for Performance
  - Incentive for Electronic Reporting
- Independent Evaluation
- Timeline

# Practice Eligibility

- 4 demonstration states
  - Arkansas, California, Massachusetts & Utah
- Participation in DOQ-IT program
- Small – Medium sized practices
  - $\leq 10$  physicians (approx.)
- Focus on physicians providing primary care and/or care to patients with targeted conditions
- Minimum number of assigned FFS Medicare beneficiaries = 50

# Beneficiary Assignment

- Beneficiary assigned to practice with greatest # primary care visits
- Algorithm uses retrospective (reporting period) Medicare claims data
- Beneficiaries assigned at the practice level (vs. individual physician)
- Beneficiaries assignment not 'fixed'
  - Assignment can vary each year based on where patient received most care during reporting period.

# Beneficiary Eligibility

- Beneficiary must have had traditional Medicare Fee for Service coverage (A & B) for  $\geq 6$  months in the reporting year
  - Beneficiaries do NOT need to enroll
  - Beneficiaries remain free to see any Medicare provider
- Medicare must be primary insurer
- Not in hospice

# Beneficiary Eligibility

- All assigned beneficiaries categorized based on diagnoses on claims:
  - Misc. chronic conditions\*
  - Specific Chronic Condition
    - CHF
    - CAD
    - Diabetes

\* *Includes CHF, CAD, Other chronic cardiac or circulatory diseases, Diabetes, Alzheimer's and other mental health conditions, Kidney Disease, COPD and other chronic lung diseases, Cancer, Osteoporosis, and Arthritis*

# Beneficiary Eligibility

- Categories not mutually exclusive.
  - Beneficiaries counted in each category for which they are eligible.
- Assignment process re-determined for each reporting year
  - Assignment in each year independent of previous/  
future years



# Incentive Payment

Three components:

- One-time, Initial "Pay for Reporting" of baseline data
  - Payment not contingent upon performance scores
- Annual "Pay for Performance"
  - Payment for achieving quality benchmarks during demonstration year
- Annual EHR / Electronic Reporting Incentive
  - Bonus for reporting quality measures electronically from a CCHIT certified EHR

# Clinical Quality Measures

- 26 measures
  - Diabetes – 8 measures
  - Congestive Heart Failure – 7 measures
  - Coronary Artery Disease – 6 measures
  - Preventive Services – 5 measures
- Goal- Consistency of measure specifications with NQF, DOQ-IT and other Medicare quality measures

# Clinical Quality Measures

## Clinical Quality Data Collection

- Claims based measures will be automatically calculated.
  - Practices will have ability to supplement with information from chart (e.g. 'denominator' exclusions)
- Chart based measures may be reported manually from paper chart or electronically from EHR
  - CMS will identify eligible patients
  - Practices may exclude patients for medical or other applicable reasons
  - Practices to submit data on all eligible patients unless number is large enough for valid sampling

# Clinical Quality Data Collection

- CMS to provide electronic reporting tool
  - Tool “pre-populated” with demographic and/or clinical information from claims on beneficiaries eligible for measure.
- CMS contractor will identify patients to report on.
  - Must be “assigned” to practice
  - Meet diagnostic/demographic specifications
  - 100% eligible patient reporting (in most cases)
  - For larger practices and/or measures affecting larger #s of patients, random sampling will be used
  - CMS contractor will identify sample for practices
- QIOs available for technical assistance to practices

## Initial Incentive: Pay for Reporting (P4R)

- Payment contingent upon reporting clinical measures for eligible beneficiaries during baseline year (2006)
  - Opportunity for practices to use reporting tools / learn data collection & scoring methodology in risk free setting (scores will not affect initial incentive payment.)
- Per beneficiary per condition payment
  - Up to \$1000/physician; \$5000/practice
    - Measures may be submitted electronically but initial incentive (P4R) not eligible for 25% electronic reporting bonus
    - Data submission time frame: Aug-Sept '07

## Annual Incentive: Pay for Performance (P4P)

- Performance on clinical measures determines payment
- Bonus for electronic reporting
- Three annual performance years
  - July – June

## Pay for Performance (P4P): Scoring

- 0-5 points given for performance on each measure depending upon score
- Points within each category (DM, CHF, CAD, PC) summed
- Composite % calculated based on total possible points in each category
- Separate payment for each category (DM, CHF, CAD, PS) based on number of beneficiaries with condition or, for preventive care, any chronic condition

## Pay for Performance (P4P): Clinical Performance Incentive

- Maximum payment each year for clinical performance incentive (3 year demonstration)
  - Up to \$10,000 per physician / year
  - Up to \$50,000 per practice / year



# Incentive for Electronic Reporting

- Demonstration goal to encourage implementation and adoption of HIT.
- Measures must be reported from a CCHIT certified EHR
  - Up to 25% bonus over clinical performance incentive (% determined by # measures reported electronically)
  - No bonus if clinical measure scores too low
- Baseline data may be submitted electronically but not eligible for additional bonus
- Specifications public to encourage vendors to enhance EHR functionality to support reporting

## Summary: Total Potential Payments

- Initial “Pay for Reporting” Incentive:
  - Up to \$1,000/physician; \$5,000/practice
- Annual “Pay for Performance” Incentive:
  - Up to \$10,000/physician; \$50,000/practice per year
- Annual Bonus for Electronic Reporting:
  - Up to 25% of clinical “pay for performance” payment tied to # measures reported electronically
  - Up to \$2,500 per physician; \$12,500/practice per year

**Maximum potential payment over 3 years:**  
**\$38,500 per physician; \$192,500/practice**

# Evaluation

- Report to Congress due 12 months after demonstration
- CMS & AHRQ jointly funded contract with Mathematica Policy Research, Inc. (MPR)
- Evaluation design:
  - Non randomized, matched comparison group
  - DOQ-IT practices in non demonstration states
  - Use of Medicare claims data, patient & physician surveys, DOQ-IT office systems survey

# Time Frame

- Late 2006 / Jan. 2007
  - Applications mailed to DOQ-IT practices
- April 15, 2007
  - Last date to submit applications
  - APPLICATIONS SHOULD BE SUBMITTED EARLY  
TO GET FULL CONSIDERATION**
- May / June 2007
  - Kick off meetings in demonstration states
  - Follow up conference calls for additional Q & A

## Time Frame

- July 1, 2007
  - Demonstration begins
- July – Sept. 2007
  - Data collection for baseline reporting year (2006)
  - QIOs provide T & A to practices / serve as primary contact point
- Winter 2007/2008
  - Payment for baseline reporting to practices

# Time Frame

- Three year demonstration period
  - Year 1: July 2007 – June 2008
  - Year 2: July 2008 – June 2009
  - Year 3: July 2009 – June 2010
- Clinical Data Collection
  - Year 1: Fall 2008 /Winter 2009
  - Year 2: Fall 2009 /Winter 2010
  - Year 1: Fall 2010 /Winter 2011

# Questions

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Demonstration website:

<http://www.cms.hhs.gov/DemoProjectsEvalRpts/MD/itemdetail.asp?filterType=dual,%20keyword&filterValue=performance&filterByDID=0&sortByDID=3&sortOrder=descending&itemID=CMS1198950&intNumPerPage=10>

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