

Risk Adjustment for ESRD

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Risk Adjustment - Basics

The application of a set of underwriting factors to determine premiums

- Prospective model – diagnoses from year prior to payment used, but ESRD status is concurrent
- Model captures systematic risk of populations
- Payment neutral to inpatient/ambulatory diagnosis source
- ESRD system neutral to treatment type except for dialysis, transplant or functioning graft status

CMS-HCC Model – a compromise

- Diagnosis sources: inpatient hospital outpatient hospital, clinical practitioners
- Model has selected significant diseases across body systems - reduced set of diagnoses compared to comprehensive
- Data: Diagnosis lists, encounters optional
- Overall power slightly reduced from more comprehensive version
- Link of diseases and status to payment is clear

CMS-HCC Model – ESRD

- New model using risk adjustment for the ESRD eligibles in M+C and demonstrations

Three subgroups:

- Dialysis - recalibrated CMS-HCC model
- Transplant - special factor for 3 months
- Functioning graft - regular CMS-HCC model + factor for immunosuppressive drugs and added intensity

Dialysis Status Model – Structure

Additive model: factors for demographic characteristics + factors for diagnoses

$$\text{Payment} = \text{County rate} * \text{Risk factor}$$

- Total risk factor for a person =
- factor for an age/sex group
- + a factor for Medicaid (if any)
- + a factor for aged person who was originally eligible due to disability
- + factors for all disease groups that apply
- + factors for certain combinations of diseases or disease and age

CMS-HCC Model – Structure

Additive model: factors for demographic characteristics + factors for diagnoses

Demographics	Diagnoses if present
<i>One of:</i>	+ Septicemia
Female age 0-34 ...	+ Opportunistic Infections
Female age 85+ ...	
Male age 0-34 ...	+ <i>highest group present in a hierarchy:</i>
Male age 85+	
+ Medicaid	Diabetes w. renal manif ... Diabetes w. neuro. manif.
+ Originally eligible due to ESRD or disability	+ Congestive Heart Failure
	+

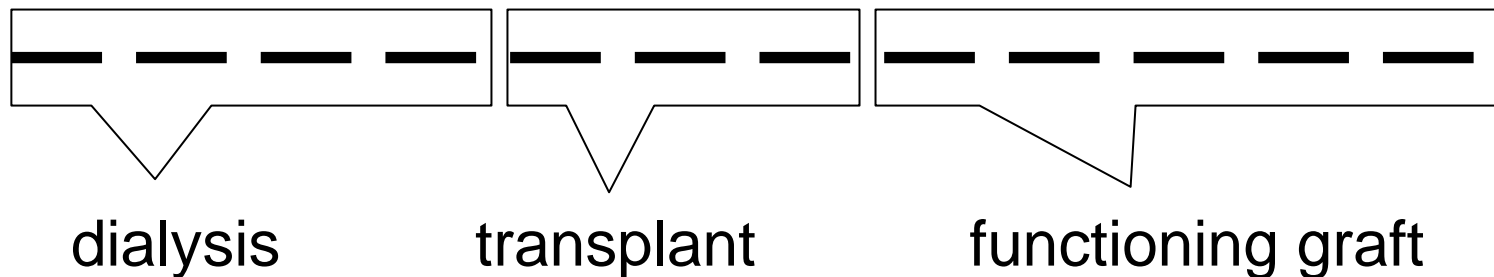
Other Model Components

- Transplant model is a single factor paid for each of three months
 - Constructed from costs of inpatient discharge + 2 months following
- Functioning graft model is the CMS-HCC general population model, plus
 - Factors for over/under 65 and whether over/under 2 years since transplant
- New Enrollee model is for those dialysis patients without at least 1 year Part A and B coverage
 - Factors for age, sex, Medicaid, Originally disabled

Model Development

- All ESRD beneficiaries in 1999 and 2000
- Diagnoses from 1999 collected
- Expenditures for 2000 allocated by month to dialysis, transplant, functioning graft status

Example:



Ratebook Development

- For dialysis and transplant groups, base rates are computed by state.
- The rate is an expenditure standardized for health.

$$\text{Rate} = \frac{\text{Per capita monthly expenditure in area}}{\text{Average risk factor for area}}$$

Numerator: State average total monthly per capita expenditures for persons on dialysis

Denominator: relative health status in state

= (State predicted monthly per capita expenditures)

÷ (National predicted monthly per capita expenditures) for persons on dialysis

Ratebook Development (con'd)

- Base rates were first computed for CY 2000
- Actuary then projected base rates to CY 2004 by increasing state rates each year by the National Growth Rate
- Dialysis ratebook is the basis for Dialysis, Transplant and New Enrollee payments
- General population ratebook is used for functioning graft enrollees

ESRD Disease Management Demonstration Risk-Sharing

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Discussion Outline

- Risk-sharing Overview (capitation option)
- Example
- Support for Medical Loss Ratio Target
- Reconciliation

Risk-sharing Overview

- Establish a target & CMS shares gains / losses with organization
- Target medical loss ratio (MLR) = projected net medical expenses / projected net revenues
- Organization will take 100 percent risk for a minimum 2 percent corridor
- Symmetrical

Net Revenues & Net Medical Expenses

Net Revenues =

CMS capitation

less 5 percent withhold for quality

plus premium (enrollee or third-party)

Net Medical Expense =

provider reimbursement (net of cost-sharing)

less recoveries for coordination-of-benefits (COB),
pharmacy rebates, reinsurance, etc.

Example: Target MLR Development

Projected net revenues (PMPM)

Capitation	\$5,000
less quality withhold	-\$250
plus premium	<u>\$75</u>
equals net revenue	\$4,825

Projected net medical expense (PMPM) \$4,473

Target medical loss ratio 92.7%

* For example:

2 percent full risk-corridor / 50% risk-sharing thereafter

Example: Calculation of gain (loss)

- Actual net revenues (500 enrollees)
 $\$4,825 * 12 * 500 = \$28,950,000$
- Actual net medical expense = \$25,765,500
- Actual MLR = 89.0%
- Gross gain = \$1,071,150
 $[\$28,950,000 * (.927 - .890) = \$1,071,150]$
- Gain to be shared with CMS = \$246,075
 $\{\$28,950,000 * [(.927 - .02) - .890] * (.5)\}$

Support of MLR Target: Enrollment & Revenues

- Enrollment by state
- Projected characteristics of enrollment
 - Modality distribution
 - Age / sex distribution
 - Risk scores
- Resulting average capitation (PMPM)

Support of MLR Target: Medical Expenses

- Projection of PMPM medical expenses
 - Gross costs, cost-sharing, & resulting net costs
 - Reported by benefit category
 - Utilization & per-service cost assumptions
 - Illustration of in-network & out-of-network reimbursement

Support of MLR Target: Medical Expenses (cont'd)

- Actuarial assumptions
 - Prices relative to fee-for-service (FFS) Medicare (by benefit category)
 - Utilization and case-mix relative to FFS Medicare (by benefit category)
 - Actuarial certification

Risk-sharing Reconciliation

- Actual results will be reported to CMS 12 months after close of contract year
 - Allows for reasonable claims “run-off”
- CMS reserves the right to audit results

Risk-sharing Example: Fee-for-Service (FFS) Model

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Risk-sharing Example (FFS)

Monthly risk-adjusted capitation rate \$5,500.00

Annual risk-adjusted capitation rate \$66,000.00

1% Medicare savings deduction - \$112.32

$(\$72.35 - \$71.63) * 13 * 12 = \$112.32$

Target \$65,887.68

Risk-sharing Example (FFS) (con'd)

Target \$65,887.68

2% Corridor Below \$64,569.93

$$\$65,887.68 * 0.98 = \$64,569.93$$

2% Corridor Above \$67,205.43

$$\$65,887.68 * 1.02 = \$67,205.43$$

Savings Scenario

- Medicare payment incurred by patient \$60,000.00
- Savings \$4,569.93
 $\$64,569.93 - \$60,000.00 = \$4,569.93$
- 50/50 Risk sharing
CMS reimburses organization \$2,284.97

Loss Scenario

- Medicare payment incurred by patient \$70,000.00
- Losses \$2,794.57
 $\$70,000.00 - \$67,205.43 = \$2,794.57$
- 50/50 Risk sharing
Organization reimburses CMS \$1,397.29

Maximum Risk

- Maximum Gain or Loss = amount of the add-on expanded bundle payment per patient per year

$$\$71.63 * 13 * 12 = \$11,174.28$$